

# Financial Highlights

For the year ended 30 June	2022 HK\$M	2021 HK\$M	% Change
Revenue	6,966.9	6,452.7	+8.0%
Gross profit	992.5	1,135.1	-12.6%
Gross profit excluding government grants <sup>(i)</sup>	948.6	826.7	+14.7%
Profit attributable to shareholders of the Company	502.9	586.9	-14.3%
Adjusted net profit <sup>(iii)</sup>	414.7	306.8	+35.2%
Basic earnings per share	HK\$1.10	HK\$1.29	-14.7%

The Board recommended the declaration of a final dividend of HK24.1 cents (2021: HK16.1 cents) per ordinary share to the ordinary shareholders of the Company for the year ended 30 June 2022<sup>(iii)</sup>.

Notes:

- After excluding the corresponding effects of government grants of HK\$43.9M for the year ended 30 June 2022 and HK\$308.4M for the year ended 30 June 2021 from the Group's gross profit for both years to better illustrate the Group's performance without such effects. For details of the related government grants, please refer to the "Summary of government grants" table in the "Management Discussion and Analysis" section on page 42.
- After excluding the corresponding effects of government grants of HK\$88.2M from the Group's profit attributable to shareholders of the Company of HK\$502.9M for the year ended 30 June 2022, and HK\$280.1 million (which comprised: (a) government grants of HK\$340.0M, (b) losses related to laundry business of HK\$45.8M and (c) one-off professional fees for acquisition of HK\$14.1M) from the Group's profit attributable to shareholders of the Company of HK\$586.9M for the year ended 30 June 2021 to better illustrate the Group's financial results without the effects of such non-recurring items. For details of the related government grants, please refer to the "Summary of government grants" table in the "Management Discussion and Analysis" section on page 42.
- Together with the interim dividend of HK20.9 cents (2021: HK28.9 cents) per ordinary share paid in March 2022, total distribution of ordinary share dividends made by the Company to its ordinary shareholders for the year ended 30 June 2022 will be HK45.0 cents (2021: HK45.0 cents) per share.

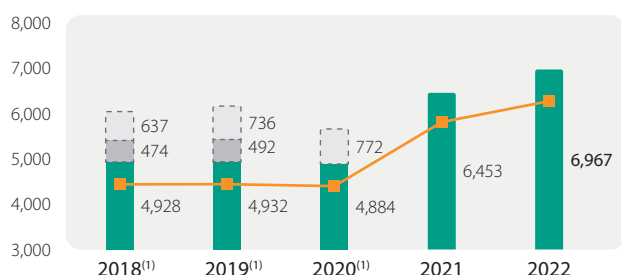
For the year ended 30 June 2022, the dividend payout ratio of the Company is 41.0%, calculated based on the Group's adjusted profit for the year ended 30 June 2022 attributable to ordinary shareholders of the Company of HK\$494.4M (i.e. after excluding preferred distribution to the holder of convertible preference shares of HK\$8.5M for the year ended 30 June 2022 from profit attributable to shareholders of the Company of HK\$502.9M).

For the year ended 30 June 2021, the dividend payout ratio of the Company was 48.7%, calculated based on the Group's adjusted profit for the year ended 30 June 2021 attributable to ordinary shareholders of the Company of HK\$416.1M (i.e. after excluding (a) the profit of HK\$162.3M made by the security guarding & event services, insurance solutions and landscaping services businesses during the period from 1 July 2020 to 19 April 2021, the day of completion of the Group's acquisition of these businesses as described in Note 2.1(iii) to the consolidated financial statements and (b) preferred distribution to the holder of convertible preference shares of HK\$8.5M for the year ended 30 June 2021 from profit attributable to shareholders of the Company of HK\$586.9M).

## FSE Lifestyle — Consolidated

### Revenue

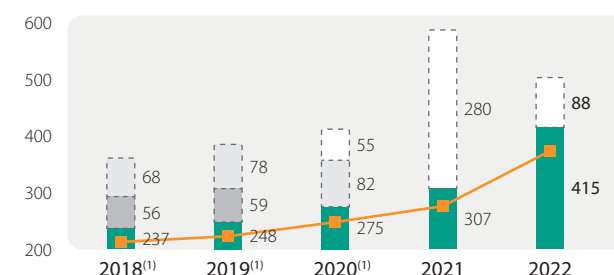
For the year ended 30 June  
HK\$'million



- Reported figures with no restatements<sup>(2)</sup>
- Restatements for property & facility management<sup>(3)</sup>
- Restatements for security guarding & event services, insurance solutions and landscaping<sup>(4)</sup>

### Profit Attributable to Shareholders of the Company

For the year ended 30 June  
HK\$'million

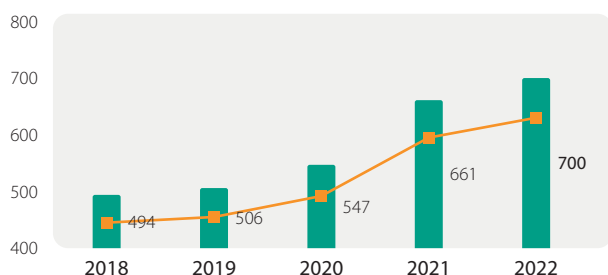


- Reported figures with no restatements, excluding non-recurring items<sup>(5)</sup>
- Restatements for property and facility management<sup>(3)</sup>
- Restatements for security & guarding, insurance solutions and landscaping, excluding non-recurring items<sup>(7)</sup>

## Property & Facility Management Services Segment

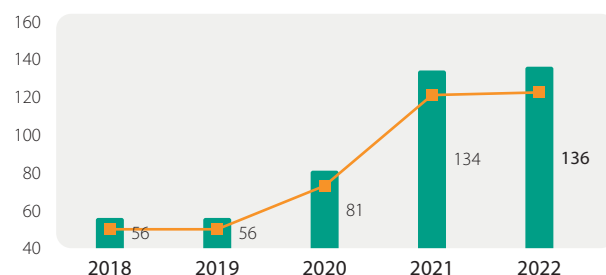
### Revenue

For the year ended 30 June  
HK\$'million



### Profit Attributable to Shareholders of the Company

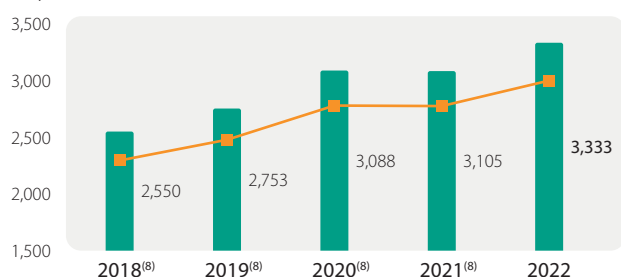
For the year ended 30 June  
HK\$'million



## City Essential Services Segment

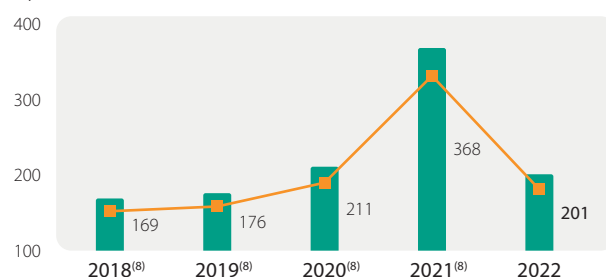
### Revenue

For the year ended 30 June  
HK\$'million



### Profit Attributable to Shareholders of the Company

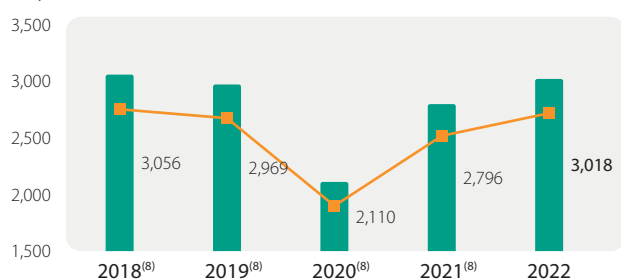
For the year ended 30 June  
HK\$'million



## E&M Services Segment

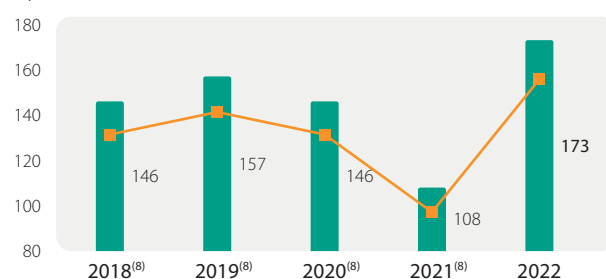
### Revenue

For the year ended 30 June  
HK\$'million



### Profit Attributable to Shareholders of the Company

For the year ended 30 June  
HK\$'million



- (1) Restated for the Group's application of merger accounting for business combinations under common control
- (2) Reported figures per respective years' published annual results without including subsequent restatements caused by business acquisitions
- (3) Restatements for the amounts of property & facility management services business acquired in December 2019
- (4) Restatements for the amounts of security guarding & event services, insurance solutions and landscaping services businesses acquired in April 2021
- (5) Non-recurring items comprising (i) government grants of HK\$88.2M for the year ended 30 June 2022; (ii) government grants of HK\$340.0M, losses related to laundry business of HK\$45.8M and one-off professional fees for acquisition of HK\$14.1M for the year ended 30 June 2021 and (iii) government grants of HK\$67.0M and one-off professional fees for acquisition of HK\$12.1M for the year ended 30 June 2020
- (6) Reported figures per respective years' published annual results without including subsequent restatements caused by business acquisitions, excluding non-recurring items per item (5) above
- (7) Restatements for the amounts of security guarding & event services, insurance solutions and landscaping services businesses acquired in April 2021, excluding non-recurring items per item (5) above
- (8) Restated for the Group's reclassification of Extra Low Voltage ("ELV") business from the E&M Services segment to the City Essential Services segment during the year ended 30 June 2022